

Core Capital Group
is celebrating our 18th year in investment banking services for middle market technology companies.

Whatever the stage of your company's lifecycle, we have the expertise and resources to deliver superior results for you.

www.corecapital.net

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Core Capital Group is a partner firm in the International Network of M&A Partners (IMAP). With 55 partner offices located in 40 countries, IMAP partners closed 252 transactions in 2008 with a combined value of \$13 billion.




INTERNATIONAL NETWORK OF M&A PARTNERS

Getting Deals Done!

Take a look at some of the transactions we and our IMAP Partners have completed so far this year:

- ◆ 313% growth in total value of completed transactions since 2000;
- ◆ 280% increase in average transaction size over the last 3 years;
- ◆ 252 completed transactions by IMAP in 2008 of which 75 were cross border deals.



Who says transactions can't get done in this economy?


IMAP is closing deals in 2009. Here's a sample:

Buyer/Investor	Seller/Divestor	IMAP's Role
Inveni Life Sciences Fund I Ky (Finland)	MIACOM Diagnostics GmbH (Germany)	Advised the Seller
Cheques Dejeuner (France)	SOLWAY (France)	Advised the Seller
Frutarom (Israel)	Flavor Specialties (U.S.)	Advised the Seller
Companhia Brasileira de Bebidas (CBB) (Brazil)	Maguary (Kraft Foods subsidiary) (Brazil)	Advised the Buyer
Vexve Group Oy (Finland)	Amixo Oy (Finland)	Advised the Seller
K-Develop Oy (Finland)	Teräskonttori Oy (Finland)	Advised the Seller
Gemserv Limited (U.K.)	Red Island Consulting (U.K.)	Advised the Buyer
MBO Team (U.K.)	Projen plc (U.K.)	Advised the Seller
Intertek Group plc (LSE: ITRK) (U.K.)	APTECH Engineering Services, Inc. (U.S.)	Advised the Seller
Frutarom Industries Ltd. (Israel)	Oxford Chemicals Ltd. (U.K.)	Advised the Seller
EMKA Biotech (France)	EMKA Technologies (France)	Advised the Seller
ChinaGrowth South Acquisition Corp. (China)	Olympia Media Holdings Ltd. (China)	Advised the Buyer
ChinaGrowth North Acquisition Corp. (China)	UIB Group Ltd. (China)	Advised the Buyer
Fibernet Zrt (Hungary)	Dunaweb Kft (Hungary)	Advised the Seller

WHAT THESE TRANSACTION CLOSINGS TELL US

- ▶ Some banks are still delivering funding for conservatively geared "conventional" MBOs.
- ▶ Strategic buyers are actually acquiring smaller companies that fit their growth strategy, in particular regarding cross-border transactions.
- ▶ Good quality, growing niche businesses can still be sold at attractive valuations.

Can M&A transactions get closed today? These IMAP-advised deals show they can.



AS AN IMAP PARTNER, WE ARE PART OF A GLOBAL TEAM OF M&A ADVISORS THAT GETS THE DEAL DONE

IMAP provides strategic merger, acquisition, divestiture and related corporate finance services. With more than 70 offices in over 35 countries, we offer local expertise with unparalleled global connections. In 2008, IMAP advisors worked together to close more than 250 M&A transactions with an aggregate transaction value of \$13 billion.

IMAP is an organization of independent member firms and is not liable for the actions of its members. Members are individually governed by the rules and regulations of their jurisdictions and legal forms of organization.

Upswing in Tech M&A

A recent article in the October 5th edition of [Business Week](#) suggests that tech companies are increasing dealmaking activities. The mood seems to indicate that the worst of the recession is over and it's time to move forward.

Many corporations put a hold on technology investments during the economic downturn of recent months, but some experts anticipate that those same companies are likely to start spending with the hope of generating the productivity that is so essential to the bottom line.

The article stated that Mark M. Zandi, chief economist of Moody's Economy.com, predicts an increase in US tech spending of 4% in 2010 and 10% in 2011 after dropping 10% in 2009. Zandi also believes that technology might be able to boost economic growth. Per Thomson Financial, the first 3 weeks of tech M&A in September hit \$19.3 bn, up from \$11 bn last year.

Additional indications of an upswing in tech M&A are evident: many tech companies have strong balance sheets and cash flow; credit markets are improving; and buyers and sellers are better able to agree upon a price. All of these factors suggest there are potential buyers searching for the right tech company.

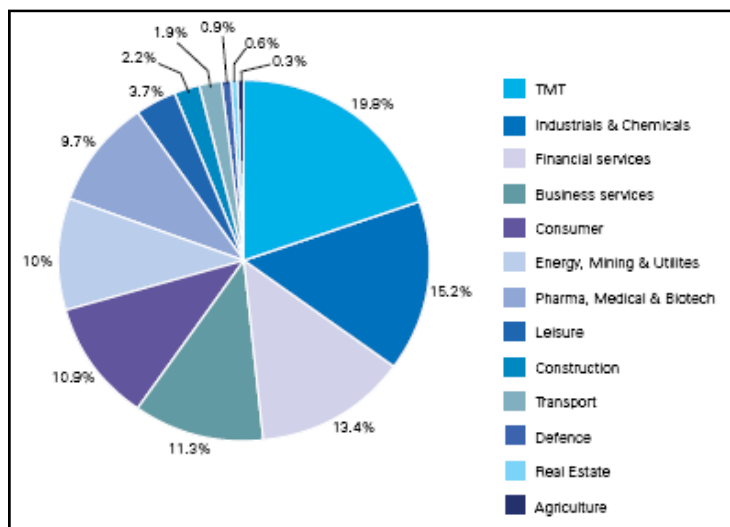
Some of the sectors noted as potential targets include 1) software companies delivering products over the Web; 2) small to midsize software companies; and 3) storage, networking, and systems management companies.

Other segments of the economy have also enjoyed a positive trend. Companies have filed the necessary paperwork for IPOs for nine consecutive weeks, the longest streak in a year. Deal volume has increased this month compared to the previous year in several industries—hopefully a sign that confidence in the economy is building.

Source: [Business Week](#), October 5, 2009 edition

M&A Statistics/Trends YTD June '09

North American M&A Sector Breakdown by Volume



Source: [mergermarket.com Global M&A Round-up for H1 2009](#)

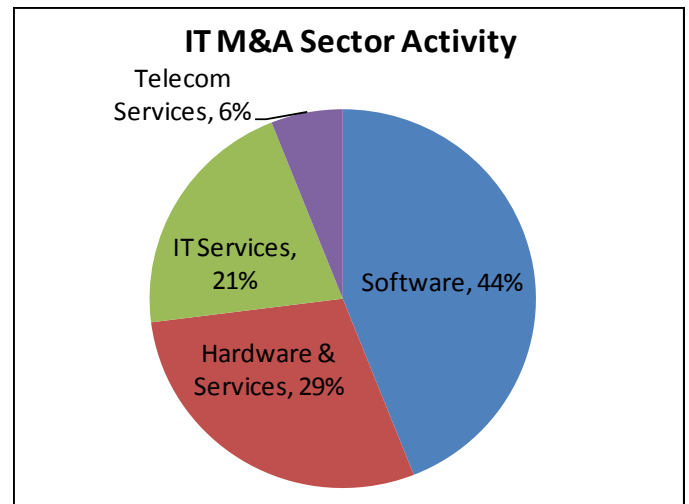
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Recent Transactions

Through August of 2009, the number of merger and acquisition announcements targeting US information and communication companies totaled 993, compared to 1,069 for the same period in 2008.

During the month of August, there were 5 transactions over US\$100 million, with an aggregate value of US\$1,093 million. The largest transaction in August was VMware's acquisition of SpringSource, Inc. for US\$420 million.

The second largest transaction was the US\$216 million agreement by NYSE Technologies Limited to acquire NYFIX, Inc. US buyers accounted for 87% of the announced transactions. Countries with two or more announced transactions include Canada (5), the United Kingdom (2) and Switzerland (2).



EMC Corporation acquired FastScale Technology, Inc. EMC Corporation acquired FastScale Technology, Inc., a company which provides software virtualization and provisioning solutions for enterprise-class Web farms and data centers, from ATA Ventures, Leapfrog Ventures, and Hunt Ventures, L.P.

World Wide Technology, Inc. acquired Server Centric Consulting. World Wide Technology, Inc. acquired Server Centric Consulting, a company which provides information technology solutions.

Fluke Networks Inc. acquired AirMagnet Inc. Fluke Networks Inc., a developer of network management software, acquired AirMagnet Inc., a Sunnyvale-based developer of wireless security software.

TIBCO Software Inc. acquired DataSynapse Inc. TIBCO Software Inc., a developer of enterprise software, focusing on products that enable businesses to link internal operations, business partners, and customer channels, acquired DataSynapse Inc., a New York-based developer of Internet-based application virtualization software.

Camber Corp, acquired i2S Inc., a Columbia-based provider of information technology services. Camber Corp, a provider of information technology, education, training, acquisition management, and engineering services to federal government agencies, acquired i2S Inc., a Columbia-based provider of IT services.