



## NEWS RELEASE

### **Core Capital Group and Onyx Associates Announce Strategic Alliance to Deliver M&A Services**

**COLORADO SPRINGS, CO, and SAN FRANCISCO, CA, December 9, 2009** – Core Capital Group and Onyx Associates announced the formation of a strategic alliance to deliver joint M&A services to middle market technology companies. This alliance will benefit clients with innovative services, broader vertical market expertise, and extended worldwide reach.

The Core Capital Group and Onyx Associates strategic alliance will leverage both firms' experienced executives who have extensive operating and dealmaking expertise in multiple technology sectors including: Software, IT Consulting, Business Services, Telecommunications, Payment Technologies, Healthcare, Clean Energy, and Electronics & Semiconductors.

Key features of the new alliance include traditional **M&A Advisory** services along with **Outsourced Corporate Development**, which includes access to acquisition financing and expert advisory services for companies seeking to make serial acquisitions of business or technology, divest assets, or develop innovative market advantages. **Growth & Exit Management** services will also be offered to assist technology firms in enhancing their business value through corporate growth or operational improvement in preparation for a sale or exit.

"We are very pleased to partner with Onyx Associates. They bring a presence in an important technology-centric market and extensive corporate development experience which allows us to support our clients in a broader range of transactions," said John Graaff, founder and senior partner of Core Capital Group. "For us," said John Simpson, founder of Onyx Associates, "Core Capital's complimentary technology focus and IMAP partnership extend our international reach which is an increasingly important part of today's M&A market."

#### ***About Core Capital Group***

Core Capital Group, Colorado Springs, CO, is a 19-year old investment banking firm specializing in mergers and acquisitions for middle market technology companies. They are a partner in the International Network of M&A Partners (IMAP), whose members collectively completed over \$13 billion in deals in 2008.

#### ***About Onyx Associates***

Onyx Associates, San Francisco, CA, is an investment banking and consulting organization focused on mid-market clients with annual revenues of \$10M to \$100M. Securities offered through Burch & Company, Inc., Onyx's registered dealer/broker affiliate and member FINRA/SIPC, 1201 NW Briarcliff Pkwy, Suite 360, Kansas City, MO 64116. Phone: 816-842-4660

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